HOW ENGAGED IS THE FRENCH PUBLIC IN 2020?: DEL PANEL WAVE 2 SEGMENTATION

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French Partner Meeting
www.developmentcompass.org
@DevEngageLab
WHY A DEL SEGMENTATION?

• Segmenting audiences helps us understand how people engage with global poverty and sustainable development, and how their engagement changes in time.

• The DEL segments are our way to describe and divide large audiences into smaller, identifiable groups based on the actions they take to fight global poverty and support INGOs.

• Plus we can model why and when people tend to move from one segment to another.
FROM THE ENGAGEMENT BATTERY TO THE ENGAGEMENT SEGMENTS

Our DEL segmentation is based on 10 questions we ask our DEL panel members to find out what actions they take to fight global poverty and support INGOs. Based on the actions people take, they are assigned to a segment.
Thinking about global poverty and development, which of the following have you done, if any, in the past 12 months?

- Read, watched, or listened to a news article about it (offline or online)
- Discussed it with friend, family, or others
- Shared/forwarded an article or information about it (offline or online)
TRANSACTIONAL ENGAGEMENT
Thinking about global poverty and development, which of the following have you done, if any, in the past 12 months?

- Donated money to an international NGO or charity working on the issue

- Purchased products/services or boycotted products/services related to the issue (e.g. purchased products from a charity shop)
PURPOSEFUL ENGAGEMENT
Which of the following have you done in the past 12 months, if any, in support of or in opposition to the efforts to address global poverty?

- Used your voice to influence the issue (e.g. signed a petition, written a blog, etc.)
- Contacted a Member of Parliament or other elected official (e.g. in person, by phone, letter or using Twitter, Facebook or other social media)
- Volunteered for an organization or charity working on the issue, either at home or abroad
- Became a member, followed, liked, or subscribed to a newsletter from a development charity or group focused on the issue
- Participated in a march, rally, protest, or other large event on the issue

We ask respondents if they take any of these actions as supporters or opponents to separate the “negatively engaged” in our segmentation.
SEGMENT ALLOCATION FLOWCHART

1. DEL data are collected
2. Have you done any of the purposeful engagement actions?
   - Yes → Have you done more negative than positive actions?
     - Yes → Negatively engaged
     - No → Have you done more than three positive actions?
       - Yes → Fully engaged
       - No → Purposely engaged
   - No → Have you done any actions at all?
     - Yes → Have you done any of the transactional engagement actions?
       - Yes → Transactionally engaged
       - No → Have you done one or more news and information actions?
         - Yes → Marginally engaged
         - No → Totally disengaged
SEPTEMBER 2020 RESULTS

How large are the segments and what is the sociodemographic profile of each segment?
Half of the German public are totally disengaged or marginally engaged, 43% are positively engaged, and 7% are negatively engaged.

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep – 12th Oct 2020
Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months
ENGAGEMENT BY GENDER

Women are more likely to be transactionally and purposively engaged, men are more likely to be fully or negatively engaged.

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Note: Percentages indicate the percent of that segment appearing in the group.
**ENGAGEMENT BY AGE**

Under 40s are more engaged; negatively engaged in older categories; the totally disengaged are more likely to be in the 40-59-year-old bracket

<table>
<thead>
<tr>
<th>Age Group</th>
<th>Fully Engaged</th>
<th>Purposively Engaged</th>
<th>Transactionally Engaged</th>
<th>Marginally Engaged</th>
<th>Totally Disengaged</th>
<th>Negatively Engaged</th>
</tr>
</thead>
<tbody>
<tr>
<td>18-24</td>
<td>15%</td>
<td>14%</td>
<td>9%</td>
<td>9%</td>
<td>6%</td>
<td>12%</td>
</tr>
<tr>
<td>25-39</td>
<td>32%</td>
<td>27%</td>
<td>22%</td>
<td>18%</td>
<td>23%</td>
<td>25%</td>
</tr>
<tr>
<td>40-59</td>
<td>29%</td>
<td>29%</td>
<td>33%</td>
<td>34%</td>
<td>42%</td>
<td>34%</td>
</tr>
<tr>
<td>60+</td>
<td>24%</td>
<td>30%</td>
<td>36%</td>
<td>39%</td>
<td>30%</td>
<td>29%</td>
</tr>
</tbody>
</table>

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep – 12th Oct 2020

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Note: Percentages indicate the percent of that segment appearing in the group.
ENGAGEMENT BY PARTY IDENTIFICATION

Positively engaged are across LFI, PS, EELV, Modern; marginally engaged in LR; the disengaged in the RN

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Note: Percentages indicate the percent of that segment appearing in the group.
More engaged individuals also tend to be those who have had more formal education.

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ENGAGEMENT BY INCOME

Active engagement peaks among lowest income group, but also negative engagement; transactional engagement peaks in the 30-40k€ bracket

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Note: Percentages indicate the percent of that segment appearing in the group.

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### ENGAGEMENT BY REGION

Positive engagement appears to be metropolitan; while elsewhere across France engagement looks evenly spread.

<table>
<thead>
<tr>
<th>Region</th>
<th>Fully Engaged</th>
<th>Purposively Engaged</th>
<th>Transactionally Engaged</th>
<th>Marginally Engaged</th>
<th>Totally Disengaged</th>
<th>Negatively Engaged</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alsace, Champagne–Ardenne, Lorraine</td>
<td>8%</td>
<td>7%</td>
<td>9%</td>
<td>9%</td>
<td>10%</td>
<td>8%</td>
</tr>
<tr>
<td>Aquitaine, Limousin, Poitou–Charentes</td>
<td>10%</td>
<td>11%</td>
<td>10%</td>
<td>13%</td>
<td>12%</td>
<td>11%</td>
</tr>
<tr>
<td>Auvergne, Rhône–Alpes</td>
<td>5%</td>
<td>5%</td>
<td>6%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>Normandie</td>
<td>5%</td>
<td>3%</td>
<td>4%</td>
<td>3%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>Bourgogne, Franche–Comté</td>
<td>7%</td>
<td>3%</td>
<td>4%</td>
<td>4%</td>
<td>4%</td>
<td>4%</td>
</tr>
<tr>
<td>Bretagne</td>
<td>3%</td>
<td>6%</td>
<td>5%</td>
<td>5%</td>
<td>6%</td>
<td>5%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Centre</td>
<td>25%</td>
</tr>
<tr>
<td>Ile-de-France</td>
<td>9%</td>
</tr>
<tr>
<td>Languedoc–Roussillon, Midi–Pyrénées</td>
<td>11%</td>
</tr>
<tr>
<td>Nord-Pas-de-Calais, Picardie</td>
<td>6%</td>
</tr>
<tr>
<td>Pays de la Loire</td>
<td>8%</td>
</tr>
<tr>
<td>Provence–Alpes–Côte</td>
<td>8%</td>
</tr>
</tbody>
</table>

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep − 12th Oct 2020
Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months.
Note: Percentages indicate the percent of that segment appearing in the group.
How has the size of the segments changed since September 2019? And where are people moving from and to?
NO CHANGES FROM WAVE 1 TO WAVE 2

Over the past 12 months there has been a statistically significant fall in the purposively engaged and a corresponding increase in the totally disengaged.
SOME RESPONDENTS ARE REPEAT RESPONDENTS

68% of our sample are ‘panelists’, and we try to maximise this retention, but where we can’t we top up with new respondents.

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep – 12th Oct 2020
PANELISTS RESPOND TO MULTIPLE WAVES

So we can track specific individuals and see both where they go from and to, but also start to understand why

- Fully Engaged
- Purposively Engaged
- Transactionally Engaged
- Marginally Engaged
- Totally Disengaged
- Negatively Engaged

Wave 1
Wave 2

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep – 12th Oct 2020
Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months
Note: Sample of ten respondents shown for illustration purposes only
WAVE 1 – WAVE 2 TRANSITION MATRIX

- The cells show the percentage of respondents that move from each segment in Wave 1 (the rows) to each segment in Wave 2 (the columns). Each row adds up to 100%.
- To give an example, 25% of Marginally Engaged moved to Totally Disengaged.
- The diagonal shows respondents who stayed in the same segment.
- 81% of the Fully Engaged remained Fully or Purposively Engaged
- One quarter of the Transactionally Engaged fell to Marginally Engaged

Sample size n=6,000 | Base: German adults | Data are weighted to be nationally representative | Fieldwork by YouGov, Sept - Oct 2020
Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months
Note: Percentages indicate percentage of that segment from Wave 1 (rows) moving into each segment (Wave 2). Rows add up to 100%
STICKY BOTTOMS, LEAKAGE AND CEILINGS

The less engaged tend to stay there, and the more engaged tend to leak downwards more, but this is partly because it's difficult to keep doing more

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Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, 21st Sep – 12th Oct 2020

Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months

Note: Percentages indicate percent of that segment from Wave 1 (rows) moving up, down, or staying in that segment in Wave 2. Column groups add up to 100%
Which characteristics or attitudes (covariates) are associated with which transitions?
MODELLING TRANSITIONS

• Which characteristics or attitudes (covariates) are associated with which transitions?

• Model general movement upwards or downwards compared to those who stay in a segment using wide range of variables in the DEL questionnaire: sociodemographic and attitudinal, as well as Covid-related experiences
STICKY BOTTOMS, LEAKAGE AND CEILINGS

The less engaged tend to stay there, and the more engaged tend to leak downwards more, but this is partly because it's difficult to keep doing more.

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Note: Segments created from 10 questions about actions respondents could take in relation to global poverty and development over the past 12 months
Note: Percentages indicate percent of that segment from Wave 1 (rows) moving up, down, or staying in that segment in Wave 2. Column groups add up to 100%
Only 13% of respondents reported no Covid-related experiences during the pandemic, with 2 or 3 being the next most common.

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, Sept-Oct 2020

Question: En pensant aux derniers mois et au COVID-19, veuillez indiquer si chacun des événements suivants vous est arrivé ou non, à vous ou à un membre de votre ménage?
**ECONOMIC OUTLOOK**

Respondents much more likely to expect negative change for the French economy, but mostly unchanged outlook at the household level

<table>
<thead>
<tr>
<th>Question: Selon vous, comment la situation économique de la <strong>pays</strong> va-t-elle évoluer au cours des 12 prochains mois?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nettement s'améliorer</td>
</tr>
<tr>
<td>1</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Question: Selon vous, comment la situation financière de votre <strong>foyer</strong> va-t-elle évoluer au cours des 12 prochains mois?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nettement s'améliorer</td>
</tr>
<tr>
<td>1</td>
</tr>
</tbody>
</table>

Sample size n=6,071 (2019), n=6,001 (2020) | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, Sept-Oct 2019, Sept-Oct 2020

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OVERALL RESULTS
What moves people up or down or makes them less likely to move?

• Respondents with higher **income** are more likely to move down and become less engaged
• For each **Covid-related experience** a respondent reported they are 7% more likely to go up and become more engaged
• Respondents who perceived the **French government** is effective in reducing poverty overseas were less likely to move up
• Respondents who agree that **businesses** are effective in reducing poverty overseas were more likely to move up and down
• Across a wide range of model specifications there is no effect of **economic prospects** affecting movement up or down, either for the country or the household
EXPERIENCES OF THE PANDEMIC

Respondents report a wide variety of experiences, with a half concerned for relatives, a third with mental health worries, and 12% losing their job.

Sample size n=6,001 | Base: French adults | Data are weighted to be nationally representative | Fieldwork by YouGov, Sept–Oct 2020

Question: En pensant aux derniers mois et au COVID-19, veuillez indiquer si chacun des événements suivants vous est arrivé ou non, à vous ou à un membre de votre ménage?
EXPERIENCES OF THE PANDEMIC

There is a variety of effects across different experiences, when controlling for other factors

• Home schooling increased probability of becoming more engaged
• Losing your job increased probability of becoming more engaged
• Changes in your employment situation (fewer hours, lower salary) reduced probability of becoming more engaged
• Being bored increased probability of moving down and becoming less engaged
Economic prospects are not (yet?) the key driver of engagement
Experiences of the pandemic, mostly, have increased reported engagement
DATA AND USE

DATA
The data for this deck come from the DEL German Panel (n=6,000). Data are weighted to be nationally representative. Fieldwork conducted by YouGov, 08 September – 10 October 2020.

USE
DEL data and analysis are a public good and can be used and shared with the appropriate citation

CITATION
The Development Engagement Lab (DEL) is a five-year study of public attitudes and engagement with global development in France, Germany, Great Britain, and the United States (2018-2023).

DEL is a partner focussed research programme, convening and co-producing research and insights with over 30 international development NGOs and government agencies to understand the drivers of engagement and inform development communications.

Fieldwork is carried out by YouGov and surveys are weighted to be a nationally representative of the adult population. DEL is funded by the Bill & Melinda Gates Foundation and led by Professor Jennifer Hudson (University College London) and Professor David Hudson (University of Birmingham).

The Development Engagement Lab (Aid Attitudes Tracker Phase 2) has three goals:
1. Co-production of an evidence base for development campaigning
2. Enabling collaboration across the sector
3. Increasing advocacy capacity through the sharing of research and strategic insights

You can find out more information about DEL research at www.developmentcompass.org, follow us on Twitter @DevEngageLab or by contacting del@ucl.ac.uk.


Cover photo: Photo by Pedro Lastra on Unsplash